



## Izabella Gübeli, MBA, M.Sc.

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## EDUCATION

- 2002 **Quality Assurance Manager**  
Challenge Optimum Geneva
- 1995 **MBA** HEC Lausanne
- 1987 **M.Sc. Chemical Engineering** EPFL
- 1978 – 81 Studies in **Chemistry** Polytechnic of Warsaw
- 1977-78 Studies in **Mechanical Engineering**  
Institute of Food Technology, Moscow

## LANGUAGES

- |         |                |
|---------|----------------|
| Polish  | Native         |
| English | Fluent         |
| French  | Fluent         |
| Italian | Fluent         |
| Russian | Good knowledge |
| German  | Good knowledge |
- Interpreter:** Polish, French, English, Italian

## PROFESSIONAL EXPERIENCE

### Special experiences

### Miscellaneous

#### *Canton de Vaud, Republique et Canton de Genève*

2009 to now, **Interpreter**

Various missions in English, French, Polish and Italian

### International

#### *Excelsus Scientific Eng. Inc.*

San.Francisco 2005 to present,

**Independent Consultant & Auditor**

#### *Business Strategy BS AG*

Zürich, 2000 - 2003,

**Independent Consultant**

#### *Tetra Pak Intenational SA*

Pully/Lausanne, 1995 - 1999,

**Project Analyst**

#### *Du Pont de Nemours International SA*

Geneva, 1989 - 1992,

**Technical Marketing Representative**

### SME

#### *Lemania College, 2003 - 2004*

Teacher Math & Physics

*Recymet SA, 1992 - 1994, Development Engineer*

*Degrement SA, 1988 -1999, Chemical Engineer*

### Business Development & Marketing

- **Business plans** for projects of CHF 200 M each
- Market and customer performance
- Benchmark of competitors
- Development of the European market for a new hi-tech product
- Provident of **technical and marketing support** to about 50 industrial customers in **Europe and the Middle East**
- Analyze of different **market demand** in Europe and Asia
- Identification and invalidisation of customers' claims of about CHF 10 M each
- Successful training of corporate employees and customers

### Managerial:

- Management of **international projects** in a multicultural environment (people and budget)
- Supervising of **pilot scale installation** (budget and team members)

### Quality Assurance:

- Audit of biotech companies
- Review and evaluation of change control and deviation documentation for the **U.S. Food & Drug Administration**

### Operational:

- Calculation of alternatives supply chain systems; implementation of cost reduction changes
- Analyze of **the production of 73 factories** with the goal to **improve global operational efficiency**
- Commissioning of an **industrial installation** with a treatment capacity of 2000 tons per year
- Calculation of **total material and production costs**
- **Conceivment, dimensioning and design of** future plants, including the **calculation of total investment cost** (handover solution)