



Izabella Guebeli, MBA, M.Sc.

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EDUCATION

- 2002 **Quality Assurance Manager; Challenge Optimum Geneva**
1995 **MBA HEC Lausanne**
1987 **M.Sc. Chemical Engineering in Lausanne (EPFL)**
1978-81 Studies in **Chemistry** at the Polytechnic of Warsaw
1977-78 Studies in **Mechanical Engineering**, Institute of Food Technology, Moscow

LANGUAGES

- Polish: Native
English: Good - spoken, written
French: Fluent - spoken, written
Italian Good – spoken, some written
Russian Good - spoken, written
German: Good knowledge
Interpreter: Polish, French, English, Italian.

PROFESSIONAL EXPERIENCE

International

Excelsus Scientific Eng. Inc., San.Francisco

2005 to now, **Independent Consultant & Auditor** working from Lausanne

- ◆ Participated in the launch of the companies.
- ◆ Audit services for Biotech and Pharma.
- ◆ Evaluated and controlled change and deviation during production; prepared documents for U.S. FDA

Business Strategy BS AG

Zürich, 2000-2003, **Independent Consultant**

- ◆ Market and financial research for new Polish projects.

Tetra Pak Intenational SA

Pully/Lausanne, 1995 – 1999, **Project Analyst**

- ◆ Prepared business plans for up to CHF 200 M projects.
- ◆ Analyzed production of 73 factories and improved global operational efficiency.
- ◆ Benchmarked competitors; calculated production costs.
- ◆ Managed international projects from defining through executing strategies up to implementation stage.
- ◆ Analyzed market demands in Europe and Asia.

Du Pont de Nemours International SA

Geneva, 1989 – 1992, **Technical Marketing Rep.**

- ◆ Provided technical and marketing support to about 50 industrial customers in Europe and the Middle East.
- ◆ Examined customer claims of up to CHF 10 Mio each.
- ◆ Developed European markets for new key product.
- ◆ Wrote technical bulletins and organized meetings.

SME

Recymet SA, Aclens, 1992-94, **Developm. Eng.**

- ◆ Commissioned high-capacity industrial installation
- ◆ Supervised pilot scale installation - Team & budget

Degrement SA, Vevey, 1988-9, **Chemical Eng.**

- ◆ Designed & dimensioned water treatment plants for Swiss and German customers, calculation of total investment cost (full handover solution).

Miscellaneous

Canton de Vaud, 2009 to now, **Interpreter**

- ◆ Various missions in Polish, French, English, Italian.

Lemanía College, Lausanne 2003- 2004

- ◆ Preparing for university entrance Math & Physics.

Special experience

Marketing:

- Business plans for projects of CHF 200 M each
- Market and customer performance
- Benchmarking of competitors
- Cost reduction scheme implementation
- Market analysis in Europe and Asia

Project Management:

- Projects in multicultural environments
- Team supervision, program implementation

Miscellaneous:

- Calculation of alternatives supply chain systems